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## ADIDAS

<http://www.BusinessEnglishMaterials.com/adidas.html>



### CONTENTS

- |                             |                             |
|-----------------------------|-----------------------------|
| 2. Listening/Reading script | 12. Project                 |
| 3. Warm-ups                 | 13. Role play 1             |
| 4. Gap fill                 | 14. Role play 2             |
| 5. Correct the spelling     | 15. Job interview role play |
| 6. Unjumble the words       | 16. Discussion              |
| 7. Insert the vowels        | 17. Survey                  |
| 8. Punctuate the text       | 18. Speed writing           |
| 9. Choose the correct tense | 19. Letter of complaint     |
| 10. Rewrite with spaces     | 20. Letter of apology       |
| 11. Choose the correct word | 21. Homework                |

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## THE LISTENING / READING SCRIPT

From: <http://www.businessenglishmaterials.com/adidas.html>

Adidas is one of the world's top sporting brands. It is based in Germany and includes other brands like Reebok in its group. The three parallel bars that form its logo is known worldwide. The company bought these "Three Stripes" from a Finnish sports company in the 1950s. Adidas has provided quality sporting goods for decades. They create a very strong brand loyalty among consumers. Many people wear Adidas clothes and shoes as a fashion statement. The company also manufactures other products such as bags, glasses and watches. Adidas is heavily into sponsoring sports stars and teams. It is involved in sponsorship deals with the top soccer, rugby and cricket teams all over the world. Its current marketing slogan perhaps sums up the company's success - "Impossible is Nothing".





## WARM UPS

From: <http://www.businessenglishmaterials.com/adidas.html>

**1. BRAINSTORM CHAT:** Write all the words you can think of about Adidas on the board or on a piece of paper. Talk about these words with your partner(s).

**2. ADIDAS MORNING:** Each student pretends to be an employee of Adidas. They walk around the class and talk about the company and their job.

**3. RUMOURS:** Each student writes down a pretend rumour about Adidas. They then walk around the class and talk to other students about their rumour.

**4. GOOD AND BAD:** Brainstorm good and bad things about Adidas and write them on the board. Students talk about these in pairs.

**5. TRUE OR FALSE:** Students find out several facts about Adidas. They write these down and add the same number of things about the company that are false. Students test each other on which of their points are true or false.

**6. FACTS:** In groups, students write down as many facts as they can about Adidas. The winner is the group with the most facts. Teacher may wish to have groups share their facts to make sure they are real.





## LISTENING / READING GAP FILL

From: <http://www.businessenglishmaterials.com/adidas.html>

Adidas is one of the world's \_\_\_\_\_. It is based in Germany and includes other brands like Reebok in its group. The three parallel \_\_\_\_\_ logo is known worldwide. The company bought these "Three Stripes" from a Finnish sports company in the 1950s. Adidas \_\_\_\_\_ sporting goods for decades. They create a very \_\_\_\_\_ among consumers. Many people wear Adidas clothes and shoes as \_\_\_\_\_. The company also manufactures other products such as bags, glasses and watches. Adidas \_\_\_\_\_ sponsoring sports stars and teams. It is involved in sponsorship deals with the top soccer, rugby and cricket teams all over the world. \_\_\_\_\_ slogan perhaps \_\_\_\_\_ success - "Impossible is Nothing".





## CORRECT THE SPELLING

From: <http://www.businessenglishmaterials.com/adidas.html>

Adidas is one of the world's top sporting bdrnas. It is based in Germany and includes other brands like Reebok in its group. The three llaerlap bars that form its logo is known worldwide. The company bought these "Three Stripes" from a Finnish sports company in the 1950s. Adidas has provided aiqluty sporting goods for seacdde. They create a very strong brand lyoyalt among consumers. Many people wear Adidas clothes and shoes as a fashion ntemttsa. The company also manufactures other products such as bags, glasses and watches. Adidas is ivleyha into sponsoring sports stars and teams. It is involved in sponsorship asled with the top soccer, rugby and cricket teams all over the world. Its rrcteun marketing soalng perhaps sums up the company's success - "Impossible is Nothing".





## UNJUMBLE THE WORDS

From: <http://www.businessenglishmaterials.com/adidas.html>

Adidas is sporting one the top brands of world's. It is based in Germany and includes other brands like Reebok in its group. The that parallel form bars three its logo is known worldwide. The company bought these "Three Stripes" from a Finnish sports company in the 1950s. Adidas goods sporting quality provided has for decades. They create strong very a among loyalty brand consumers. people Many and clothes Adidas wear shoes as a fashion statement. The company also manufactures other products such as bags, glasses and watches. Adidas heavily is stars sports sponsoring into and teams. It in involved is with deals sponsorship the top soccer, rugby and cricket teams all over the world. Its current the up sums perhaps slogan marketing company's success - "Impossible is Nothing".





## INSERT THE VOWELS

From: <http://www.businessenglishmaterials.com/adidas.html>

\_ d \_ d \_ s \_ s \_ n \_ \_ f th \_ w \_ rld's t \_ p sp \_ rt \_ ng  
 br \_ nds. \_ t \_ s b \_ s \_ d \_ n G \_ rm \_ ny \_ nd \_ ncl \_ d \_ s  
 \_ th \_ r br \_ nds l \_ k \_ R \_ \_ b \_ k \_ n \_ ts gr \_ \_ p. Th \_  
 thr \_ \_ p \_ r \_ ll \_ l b \_ rs th \_ t f \_ rm \_ ts l \_ g \_ \_ s kn \_ wn  
 w \_ rldw \_ d \_ . Th \_ c \_ mp \_ ny b \_ \_ ght th \_ s \_ "Thr \_ \_  
 Str \_ p \_ s" fr \_ m \_ F \_ nn \_ sh sp \_ rts c \_ mp \_ ny \_ n th \_  
 1950s. \_ d \_ d \_ s h \_ s pr \_ v \_ d \_ d q \_ \_ l \_ ty sp \_ rt \_ ng  
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 w \_ \_ r \_ d \_ d \_ s cl \_ th \_ s \_ nd sh \_ \_ s \_ s \_ f \_ sh \_ \_ n  
 st \_ t \_ m \_ nt. Th \_ c \_ mp \_ ny \_ ls \_ m \_ n \_ f \_ ct \_ r \_ s \_ th \_ r  
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 \_ d \_ d \_ s \_ s h \_ \_ v \_ ly \_ nt \_ sp \_ ns \_ r \_ ng sp \_ rts st \_ rs  
 \_ nd t \_ \_ ms. \_ t \_ s \_ nv \_ lv \_ d \_ n sp \_ ns \_ rsh \_ p d \_ \_ ls  
 w \_ th th \_ t \_ p s \_ cc \_ r, r \_ gby \_ nd cr \_ ck \_ t t \_ \_ ms \_ ll  
 \_ v \_ r th \_ w \_ rld. \_ ts c \_ rr \_ nt m \_ rk \_ t \_ ng sl \_ g \_ n  
 p \_ rh \_ ps s \_ ms \_ p th \_ c \_ mp \_ ny's s \_ cc \_ ss \_  
 " \_ mp \_ ss \_ bl \_ \_ s N \_ th \_ ng".





## PUNCTUATE THE TEXT AND ADD CAPITALS

From: <http://www.businessenglishmaterials.com/adidas.html>

adidas is one of the world's top sporting brands it is based in germany and includes other brands like reebok in its group the three parallel bars that form its logo is known worldwide the company bought these "three stripes" from a finnish sports company in the 1950s adidas has provided quality sporting goods for decades they create a very strong brand loyalty among consumers many people wear adidas clothes and shoes as a fashion statement the company also manufactures other products such as bags glasses and watches adidas is heavily into sponsoring sports stars and teams it is involved in sponsorship deals with the top soccer rugby and cricket teams all over the world its current marketing slogan perhaps sums up the company's success - "impossible is nothing"







## CHOOSE THE CORRECT TENSE

From: <http://www.businessenglishmaterials.com/adidas.html>

Adidas ..... (be) one of the world's top sporting brands. It is based in Germany and ..... (include) other brands like Reebok in its group. The three parallel bars that ..... (form) its logo is known worldwide. The company ..... (buy) these "Three Stripes" from a Finnish sports company in the 1950s. Adidas has ..... (provide) quality sporting goods for decades. They ..... (create) a very strong brand loyalty among consumers. Many people ..... (wear) Adidas clothes and shoes as a fashion statement. The company also manufactures other products such as bags, glasses and watches. Adidas ..... (be) heavily into sponsoring sports stars and teams. It is involved in sponsorship deals with the top soccer, rugby and cricket teams all over the world. Its current marketing slogan perhaps ..... (sum) up the company's success - "Impossible is Nothing".





# REWRITE WITH SPACES

From: <http://www.businessenglishmaterials.com/adidas.html>

Adidas is one of the world's top sporting brands. It is based in Germany and includes other brands like Reebok in its group. The three parallel bars that form its logo is known worldwide. The company bought these "Three Stripes" from a Finnish sports company in the 1950s. Adidas has provided quality sporting goods for decades. They create a very strong brand loyalty among consumers. Many people wear Adidas clothes and shoes as a fashion statement. The company also manufactures other products such as bags, glasses and watches. Adidas is heavily into sponsoring sports stars and teams. It is involved in sponsorship deals with the top soccer, rugby and cricket teams all over the world. Its current marketing slogan perhaps sums up the company's success - "Impossible is Nothing".

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## CHOOSE THE CORRECT WORD

From: <http://www.businessenglishmaterials.com/adidas.html>

Adidas is one of the world's top sporting brands. It is \_\_\_\_\_ in Germany and includes other brands like Reebok in its group. The three \_\_\_\_\_ bars that form its logo is known worldwide. The company \_\_\_\_\_ these "Three Stripes" from a Finnish sports company in the 1950s. Adidas has provided \_\_\_\_\_ sporting goods for decades. They create a very strong brand \_\_\_\_\_ among consumers. Many people wear Adidas clothes and shoes as a fashion \_\_\_\_\_. The company also manufactures other \_\_\_\_\_ such as bags, glasses and watches. Adidas is \_\_\_\_\_ into sponsoring sports stars and teams. It is involved in sponsorship deals with the top \_\_\_\_\_, rugby and cricket teams all over the world. Its current marketing slogan perhaps \_\_\_\_\_ up the company's success - "Impossible is Nothing".

bought  
products  
heavily  
parallel  
loyalty  
soccer  
statement  
based  
sums  
quality





# PROJECT ADIDAS

From: <http://www.businessenglishmaterials.com/adidas.html>

**Part 1.** Your mission is to increase the profits and sales of Adidas. Complete this table with your project partner(s):

<b>Main products</b>			
<b>How to improve them</b>			
<b>A brand new 'killer' product</b>			
<b>How Adidas is better than the competition</b>			
<b>How to beat the competition</b>			

**Part 2.** Change partners and look at their project. Suggest improvements. Ask for advice on your project:

**Part 3.** Make a presentation on your project. Give it to the class. Vote the best projects.





# ADIDAS – ROLE PLAY 1

From: <http://www.businessenglishmaterials.com/adidas.html>

## **Role A – Adidas CEO**

You believe your company is the best in the world. It pays its workers very well and working conditions are great. Your company is very green – it cares about the environment. You think your levels of customer service are great. Disagree with person B, C and D.

## **Role B – Adidas worker**

You think it's a bad company to work for. You're very unhappy with pay, raises and bonuses. You are very unhappy with the working environment. You don't like the company's policy on the environment. You keep hearing profits are more important than customers. Disagree with A and C. Tell D the truth.

## **Role C – Adidas customer**

You are a customer of Adidas. You used to think it was great, but not now. Its workers are always very rude. No one ever answers the phone. You are shocked about its policy on the environment. You think all staff should get less pay. You disagree with person A and B. Tell D the truth.

## **Role D – A journalist**

You keep hearing bad things about Adidas. You want to tell the world in your newspaper. You heard the CEO gets a huge bonus every year. You found a company memo saying profits are more important than the environment. You want to know why so many staff are ill. Find the truth.





## ADIDAS – ROLE PLAY 2

From: <http://www.businessenglishmaterials.com/adidas.html>

### **Role A – Adidas New Products Director**

You have created a new product for Adidas. You believe the new product will be the company's best ever. It will be a bestseller. There are people who do not agree with you. You need B, C and D on your side. Tell them why this is a product that will bring great things to Adidas.

### **Role B – Adidas Marketing Director**

You think the company's new product is a really bad idea. It will give your company a really bad name. You think the New Products Director is trying to destroy the company. Try to get him/her to understand there's no way the new product will sell. Try to get person C and D on your side.

### **Role C – Adidas Market Researcher**

You have interviewed thousands of people about the new product. They don't like it or hate it. You think it will be successful if they make many changes. Tell the New Products Director he/she needs to change the product. You neither like nor trust person B. Disagree with him/her.

### **Role D – Adidas Shareholder**

You know a lot about Adidas' new product. You are worried it will not sell and share prices will go down. You think A is crazy and must find a new job. You agree with everything B says. You don't agree with C. The new product should not go on the market.





## JOB INTERVIEW ROLE PLAY

**INTERVIEWER** (Write the questions you want to ask the candidate.)

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_

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## JOB INTERVIEW ROLE PLAY

**INTERVIEWEE** (Write questions you want to ask the interviewer.)

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_





## **DISCUSSION (Write your own questions)**

### **STUDENT A's QUESTIONS (Do not show these to student B)**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_

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## **DISCUSSION (Write your own questions)**

### **STUDENT B's QUESTIONS (Do not show these to student A)**

1. \_\_\_\_\_
2. \_\_\_\_\_
3. \_\_\_\_\_
4. \_\_\_\_\_
5. \_\_\_\_\_
6. \_\_\_\_\_







# ADIDAS SURVEY

From: <http://www.businessenglishmaterials.com/adidas.html>

Write five GOOD questions about Adidas in the table. Do this in pairs. Each student must write the questions on his / her own paper.

When you have finished, interview other students. Write down their answers.

	STUDENT 1 _____	STUDENT 2 _____	STUDENT 3 _____
Q.1.			
Q.2.			
Q.3.			
Q.4.			
Q.5.			

- Now return to your original partner and share and talk about what you found out. Change partners often.
- Make mini-presentations to other groups on your findings.











## HOMEWORK

**1. VOCABULARY EXTENSION:** Choose several of the words from the text. Use a dictionary or Google's search field (or another search engine) to build up more associations / collocations of each word.

**2. INTERNET INFO:** Search the Internet and find more information about Adidas. Talk about what you discover with your partner(s) in the next lesson.

**3. MAGAZINE ARTICLE:** Write a magazine article about Adidas. What have they done recently? What are their plans? Read what you wrote to your classmates in the next lesson. Give each other feedback on your articles.

**4. ADIDAS POSTER** Make a poster about Adidas. Make sure you sell the company to the public. Show it to your classmates in the next lesson. Give each other feedback on your posters.

**5. MY ADIDAS LESSON:** Make your own English lesson on Adidas. Make sure there is a good mix of things to do. Find some good online activities. Teach the class / another group when you have finished.

**6. ONLINE SHARING:** Use your blog, wiki, Facebook page, MySpace page, Twitter stream, Del-icio-us / StumbleUpon account, or any other social media tool to get opinions on Adidas. Share your findings with the class.

